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decade June 1, 2020 By Katinka Champion

What do you see when you view your inventory of beautiful gemstones, waiting

to be designed into your latest pieces of jewellery? Do you see gems in a variety of different colours with specific species names—or do you see colour trends radiating from their facets? Catching a colour trend at the right time could result in greater sales and positively impact your bottom line. In February of last year, I attended the Tucson Gem & Mineral Shows to do firsthand coloured gemstone trend research for the 2021 forecast colour palette

featured in this article. The shows also proved to be ideal for networking and making lasting colour connections and contacts.1 Omi Privé and its parent company, Omi Gems, were among the companies I made meaningful connections with while

visiting the American Gem Trade Association (AGTA) GemFair Tucson. The 2020 Omi Privé ring palette (Ring Palette) is my second collaboration with the Southern California fine jeweller. This past January, Omi Privé's social media team, under the creative lead of the director of marketing, Natalie Rodrigues, designed nature-inspired colour images based on my 2020 palette

ring palette in a 'story'; the results were a stunning cascade of colours and jewels that lasted for a couple of weeks on their Instagram feed, leading up to Tucson 2020. The blue forecast in my 2020 forecast colour palette<sup>2</sup> (created in 2018) is similar in hue to Pantone's 2020 colour of the year, 'Classic Blue.' A range of cobalt blue hues often reflected in fine

colours. They featured each individual

blue shimmer into their palettes (Ring Palette, Figure 8).

is coloured by chromium and nickel.4



2.73-carat pink sapphire, accented by trapezoid-cut sapphires (Fig. 11); a 3.44-carat Ceylon padparadscha sapphire (Fig. 12); a 3.47-carat peach-coloured tourmaline (Fig. 13); a 4.46-carat spessartine garnet (Fig. 14), and a 4.10-carat yellow-orange sapphire (Fig. 15). Palette by Katinka Design/Ring photos courtesy Omi Privé blue sapphires and tanzanites, as well as in the blue adularescence displayed on fine rainbow moonstones. Many high-end jewellery houses are incorporating rainbow moonstones to get that This past January, Omi Privé won 'Best Engagement Ring Modern Design' at the 2020 Centurion

modern reinvention with this stone pairing and black rhodium plating. The president of Omi Privé and head designer, Niveet Nagpal, said, "It's the perfect 'something blue' for the modern bride!" (Figure 16).

brands allow these influencers to repost their Instagram images, which, in turn, help them market their jewellery lines. Instagram also hosts bespoke gem cutters, lapidary artists, gem dealers, and artisanal miners, who showcase their gemstones and create 'mini colour trends,' which often explode into lasting colour influences.

The translucent hexagon-cut Aquaprase gem featured in the 2021 forecast colour palette displays the vibrant bluish green colour and also showcases the gem's natural earth tone imperfections. These 'flaws' add another colour dimension to the gem, which adds uniqueness to the pieces that incorporate it (Colour Palette, Figure 5).

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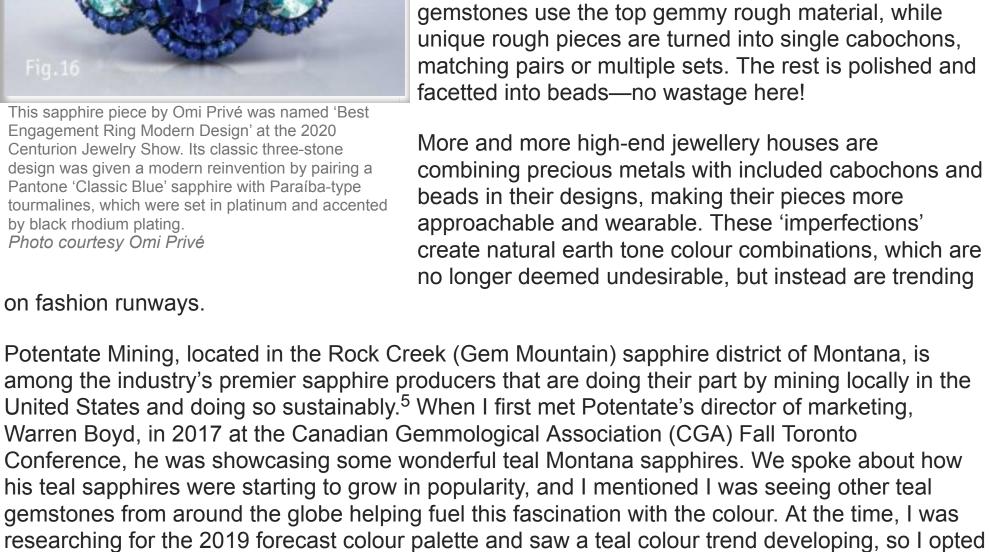
Sustainability is a very complex multi-faceted endeavour, and many bespoke jewellery and mining

industry players, both large and small, are working to make a difference.

conscious' purchasing wherever the gems originate. 'Eco-conscious' refers to purchasing that acquires not just the top gemmy five per cent of what is mined, but all

that is for sale by the miners.

and directly impacts colour trends by making more commercial gem rough in less saturated colours available to cutters and manufacturers. Facetted



to feature Montana teal sapphires.

More and more high-end jewellery houses are combining precious metals with included cabochons and beads in their designs, making their pieces more approachable and wearable. These 'imperfections' create natural earth tone colour combinations, which are no longer deemed undesirable, but instead are trending

A key factor related to the sustainability issue—and one

This thoughtful process benefits the mining communities

gemstones use the top gemmy rough material, while

facetted into beads—no wastage here!

unique rough pieces are turned into single cabochons,

matching pairs or multiple sets. The rest is polished and

that impacts colour trends—is 'natural' and 'eco-

When at Tucson, I spied Warren at his AGTA GemFair Tucson booth surrounded by a crowd. I waited my turn to speak with him to congratulate him on Potentate Mining's success, and the popularity of his teal parti-coloured sapphires. The 2019 forecast had been right on target about the trending of this teal colour in gem and jewellery—and fashion in general.<sup>6</sup>

For example, some of the colours featured in my 2019 forecast palette evolved through my 2020 forecast and ended up in my 2021 forecast palette this is an evolution of colour; not a revolution!

intrigued about my thoughts on the ever-evolving elusive colours of forecasting. Later that week at the Gemmological Association of Great Britain's (Gem-A's) networking evening event, I bumped into some of the same group and learned they were all accredited

gemmology and lectures at the Gemmological Association of Australian (GAA). unheated Australian parti sapphires for the 2021 forecast. You May Also Like Checkmate: Selling an analytical customer Laura said of the stone, "This style of cutting helps capture the Rubyvale Queensland parti sapphire unique colour banding properties, which support the colours in the 2021 forecast colour

Laura Phillis. She is the sole owner and

operator of Tatum Gems in Adelaide,

Colour Palette: The 2021 forecast colour palette includes hues represented by a 2.23-carat Golconda pear-cut grey Madagascan sapphire, courtesy David Walsh of Freebourne Co. (Fig. 1); a 53.65-carat natural aquamarine freeform, carved by John Dyer of John Dyer Gems (Fig. 2); a 1.16-carat rose-cut unheated Rubyvale Queensland Australian parti sapphire, cut by Laura Phillis of Tatum Gems (Fig. 3); a 106.84-carat natural aquamarine Dreamscape, cut by John Dyer (Fig. 4); a translucent hexagon-cut Aquaprase, courtesy Yianni Melas (Fig. 5); a 121.65-carat pear-cut Turkish Csarite, cut by Rudi and Ralph Wobito of Wobito Gems (Fig. 6); a cushion-cut natural alexandrite, courtesy Omi Gems (Fig. 7); a 134.30-carat octagon-cut bicolour watermelon tourmaline, courtesy Paul Wild OHG (Fig. 8); a 11.59-carat natural Oregon sunstone Dreamscape, cut by John Dyer (Fig. 9); a 6.68-carat natural Bolivian ametrine Starbrite, cut by John Dyer (Fig. 10); an oval natural pink spinel, courtesy Omi Gems (Fig. 11); and a 4.22-carat natural Oregon sunstone freeform, cut by John Dyer (Fig. 12). Palette by Katinka Design/Photos courtesy as indicated South Australia, and a true 'bespoke influencer' with a considerable online following. She's a gem enthusiast who sells her gems directly through Instagram and her website, and also writes about Laura and I stayed in touch, and later I asked her to share one of her teal blue green rose-cut

many buyers. It is a relatively rare gem and good material is now difficult to find." David felt prices for the best material have at least tripled over the past five years. The natural grey sapphire featured in the palette is also from the Freebourne Co., collection; it, too, has a similar pastel lavender cast grey hue (Colour Palette, Figure 1).

Another colour featured in the palette is a pastel lavender cast grey hue that

is often apparent in the modifiers present in some examples of grey spinel.

generously allowed use of several of his creative pieces. The sea foam colours found in the coveted Paraíba tourmaline and the warm aqua glow of unheated aquamarine are still trending strongly. I feel they can also be labeled as 'transitional colours,' as these shades likely will stay popular into the new decade (Colour Palette, Figure 2 and Figure 4). Bicolour gems, such as watermelon tourmaline and natural Bolivian ametrine, are continuing their

Yet another single-source gemstone that has been in the spotlight of late, is the mineral species diaspore, which is mined in the Anatolian mountains of Turkey. The rare gem-quality diaspore is marketed simultaneously under two different trademarked brand names: Zultanite and Csarite, which adds a bit of complexity to the single-mine source. Csarite is the creative brand name, trademarked by Murat Akgun, the owner of the mine, Milenyum Metal Madencilik AS. I'm seeing a rise in popularity for gemstones with an added layer of colour interest and uniqueness. Natural 'colour change' gemstones, for example, such as garnets, sapphires, and

alexandrites, are trending and becoming more sought after, even in melee accent stones (Ring

Csarite is also a natural 'colour change' gem, which, in different lighting conditions, reflects an

light, champagne to beige shades; and, in candlelight, raspberry pink tones (Colour Palette,

array of nature-inspired hues: in daylight, kiwi greens with flashes of warm yellow; in incandescent

Figure 6). Csarite rough can also be found that lends itself well to cutting cabochons where their

Recently, some of the other single-source gemstones started to get the long-overdue attention

they deserve (most are quite rare, which only adds to their cachet). Another teal-coloured gem to

choose from is grandidierite, a single-mined gem from southern Madagascar. The rare facet grade

gem-quality grandidierite is a transparent to translucent bluish-green stone with a hardness of 7.5

Stouffville, Ont., just north of Toronto. The company is the North American distributor; brothers Ralph and Rudi Wobito are a third-generation master gemstone cutting team, with roots in the famed Idar-Oberstein. Several of their hand precision-cut artistic gem creations reside in the Royal Ontario Museum (ROM), the National Museum in Ottawa, as well as, the Harvard Museum of Natural History. 'Multicolour' gemstones can also add the extra 'pizzazz' many designers desire. The examples of the 'all American' gemstone, Oregon sunstone, featured in the palette, from John Dyer's

Csarite is 10,000 times more rare then a diamond—and Wobito Gems, Ltd., cuts it locally in

was first presented in May 2019, at the Color Marketing Group (CMG)<sup>10</sup> Toronto Chromazone from a gem and jewellery perspective. I hope my 2021 forecast colour palette will prove useful in accessing your next gemstone purchases and guide you towards successful gem acquisitions that fly off your shelves. Catching even one colour trend could result in greater sales and positively

<sup>1</sup> The author would like to thank all the generous individuals who shared their gem photos.

their knowledge of and observations on the 2019 Tucson Shows. Walsh and Phillis can be

com/features/2020-forecast-colour-palette-as-viewed-through-a-gem-industry-loupe

reached on Instagram at @freebourneco and @tatumgems respectively.

Special thanks to David Walsh of Freebourne Co., and Laura Phillis of Tatum Gems for sharing

<sup>2</sup> Katinka Champion's "2020 forecast colour palette as viewed through a gem industry loupe" was

published in the May 2019 issue of Jewellery Business. Find it online at www.jewellerybusiness.-

<sup>5</sup> For more, see Potentate Mining LLC website www.potentatemining.com <sup>6</sup> Katinka Champion's 2019 forecast colour palette was published by Gemworld International in its January/February Gem Market News, Volume 37, Issue 1, as part of *The Gemguide*. <sup>7</sup> For more, refer to www.Gemdat.org and see the article, "The Anahí Ametrine Mine, Bolivia" in the spring 1994 edition of the Gemological Institute of America's (GIA's) Gems & Gemology, Volume 30, No. 1.

<sup>9</sup> For more, see John Dyer Gems' website at www.johndyergems and the Oregon Sunstone Guide

Toronto-based professional graphic designer, photo art director, and coloured gemstone fanatic.

Her passion for colour was ignited when she joined CMG in the mid-'90s and collaborated in workshops to help develop the international association's ever-evolving palettes. She can be contacted via email at katinka@championphoto.com, reached on Instagram at @gemcolorida, or found online at www.championphoto.com.

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Jewelry Show in Phoenix, Ariz., with their bold colour combination of a 'Classic Blue' sapphire centre stone, accented with Paraíba-type tourmalines. The ring was viewed and voted on by retailers across the United States. The classic three-stone engagement ring design was given a Social media is a key influencer of global colour; indeed, these platforms allow trends in the gem and jewellery industry to be translated by digital 'industry influencers' on Instagram who curate jewellery brand images and upload 'stories' to capture the loyalty of their followers. Popular These 'bespoke influencers' often are the first to showcase new colour rough finds and share them globally. Yianni Melas (a.k.a. @GemExplorer), who discovered and branded the new gem Aquaprase, is a perfect example of one of these individuals. Melas created quite the buzz at the 2019 Tucson Gem Shows with his find of natural-colour bluish green variant of chalcedony, which 'Sustainability' is another trend-driver in global colour; within the gem and jewellery industry, this translates into 'local sourcing' where possible, or, alternatively, 'ethical global sourcing.'

The above current success of Montana parti-coloured teal sapphire helps

illustrate another aspect of

sustainability, which translates into

'transitional colours.' This refers to

shades able to maintain popularity across several fashion seasons and

years. A statement colour that can

transition also helps keep last season's

clothing on the rack and out of landfills.

While networking at the AGTA GemFair

Tucson, a small group approached and asked me to elaborate on what they had

overheard me speaking about with a

vendor: colour forecasting for the gem

another trend driver for global colour:

and jewellery industry. They were gemmologists—no wonder they were so interested in colour forecasting! We exchanged business cards, and, as it turns out, one of the gemmologists was the Australian lapidarist entrepreneur,

palette" (Colour Palette, Figure 3). This teal blue green is a good example of a 'transitional colour' I foresee maintaining popularity well into the new decade. If one uses a deep teal colour gem casting blue or green (or, for that matter, shifting between the two colours), one can easily contrast it with a bright accent colour gemstone —like a natural hot pink spinel (Colour Palette, Figure 11). A deep teal can be used instead of black to create contrast and allow colours to pop.

David Walsh, owner of Freebourne Co., who was selling a beautiful example at his booth at 22<sup>nd</sup> Street Mineral, Fossil & Gem Show said, "Grey spinel was drawing considerable interest from At the GJX Gem & Jewelry Exchange, I met John Dyer of John Dyer Gems, the award-winning American master gemstone cutter. Dyer is a true gemstone artist, with a keen eye for precision. He is best known in the industry for his elaborate concave cuts and designer 'fantasy' cut gems. When looking for gems to fill specific colour slots in the forecast, John

popularity from last year (Colour Palette, Figure 8). Ametrine, featured in the palette, is a singlesource gemstone that naturally occurs only at the Anahí Mine in the Ángel Sandoval Province of Santa Cruz in eastern Bolivia. I stress 'naturally occurring' ametrine, as there are many synthetic and artificially induced versions available, which are sadly eroding the single-source marketing and financial advantage of this natural gemstone (Colour Palette, Figure 10).

on the Mohs scale (Ring Palette, Figure 2).

Palette, Figure 4, and Colour Palette, Figure 7).

fibrous inclusions align and create a desired 'cat's eye effect,' which exhibits the 'Chatoyancy' phenomena while still retaining the 'colour change' properties.8 You May Also Like Connecting with the modern-day customer More and more designers are working with rare Csarite. Among them is Los Angeles-based Erica

collection, incorporate such multiple colour 'special effects.'

Courtney, who features the gemstone in her 'Drop Dead Gorgeous,' collection.

twinkling effect of copper inclusions in sunstone."9 John thoroughly analyzes each piece of rough so these platelet inclusions are placed at just the right angles to maximize their design element and colour effects (Colour Palette, Figure 9 and Figure 12). The 2021 forecast colour palette is only my prediction, compiled from in-depth research and firsthand coloured gemstone trend observations at the Tucson Gem & Mineral Shows. The palette

"The colour is determined by the abundance and size of copper trace elements and platelets

within the gemstone. ... Oregon sunstone dealers tend to use the term 'schiller' to describe the

<sup>3</sup> For more, see www.aquaprase.com and www.gemporia.com <sup>4</sup> For more, see the article, "A New Natural-Color Bluish Green Chalcedony" in the winter 2015 edition of the Gemological Institute of America's (GIA's) Gems & Gemology, Volume 51, No. 4.

<sup>10</sup> For more, see the Color Marketing Group website: www.colormarketing.org Katinka Champion, AOCA, active Color Marketing Group (CMG) ChromaZone participant, is a

<sup>8</sup> For more, see Csarite website www.csarite.com and www.gemporia.com

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**Notes**